

SUMMARY					
	FY 2015 ACTUAL	FY 2016 Proposed Budget	% Difference (previous FY)	Notes	
1	RETAIL				
2	Sales	\$622,342	\$644,124	3.50%	Project sales increase 3.5%
3	Goods Purchased (Total)	\$436,815	\$444,446	1.75%	
4	Gross Profit	\$185,527	\$199,678	7.63%	
5	Gross Profit Ratio (Gross Profit / Gross Sales)	29.8%	31.0%		Project higher profit margin: +1.2 points
6					
7	Total Retail Expense	\$187,226	\$206,080	10.07%	
8	Net Retail Income (Gross Profit-Expenses)	-\$717	-\$5,938		Projected loss due to increase in contribution of Retail to Building Expenses; see Medium version of budget for more information.
9					
10	BUILDING				
11	Total Building Income	\$16,648	\$24,843	49.23%	Includes increased support from Retail to make up for lower than expected 2nd floor rental income
12	Total Building Expense	\$22,608	\$24,498	8.36%	Increase to expenses to cover planned building projects.
13	Net Building Income	-\$5,960	\$345		
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15	GENERAL				
16	Total General Other Income	\$18,975	\$13,760	-27.48%	Includes member dues, fund raising, etc.
17	Total General Other Expense	\$4,443	\$6,001	35.05%	Covers tax expenses and cost of fund raising
18	Net General	\$14,532	\$7,760		
19					
20	COMBINED TOTALS				
21	Total Co-Op Income	\$658,947	\$683,191	3.68%	
22	Total Co-Op Goods Purchased & Expenses	\$651,092	\$681,024	4.60%	
23	Net Co-Op	\$7,855	\$2,167		